**Mohit Sharma**

69 Central School Scheme Airfoce Ratanada ,Jodhpur(Rajasthan)342011

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**Career Objective:**

To constantly learn, enhance my skills and capabilities to reach higher level of competence and apply my existing knowledge and skills to the best of ability in the interest of the organization.

**Educational Qualifications:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Qualification** | **Institute** | **Board / University** | **Year** | **% / CGPA\*** |
| PGPM | IBS Business School, Ahmedabad | ICFAI University | 2015 | 5.89\* |
| B.com(Honors) | Old Campus, Jodhpur | J.N.V.U University | 2013 | 60.46% |
| HSC | K.V No.1 Airforce, Jodhpur | C.B.S.E | 2010 | 48.88% |
| SSC | K.V No.1 Airforce, Jodhpur | C.B.S.E | 2008 | 50.00% |

**Summer Internship:**

**Organization : HDFC Bank Ltd.**

Project Title : Study and sales of Financial Products and services of HDFC Bank

Brief : To know the process of different products and department of HDFC Bank

Location : Ahmedabad (Gujarat).

***Significant highlights:***

* Know the market scenario and client preferences
* Sales of different products of HDFC Bank
* Mange the portfolio of Imperia clients
* Sold LAS accounts(Loans Against Security)
* Sold Education loan
* Sold Mutual Funds.

**Achievements:**

* Attended Rajasthan Royals (IPL Team) Open Camp (November 2012).
* Represented Jai Narayan Vyas University for All India University Tournament held at M.S. University Baroda (December 2012).
* Represented Rajasthan School Cricket Team for the Nationals held at Delhi (December 2009).
* Represented Jodhpur Team (open U-19) in Dungarpur Shield held at Kota(Raj) (2010).
* Represented School Cricket Team as a Captain for the State level (2006 to 2009).
* Represented School Table Tennis Team at State level held at Ajmer(2007).

**LIVE PROJECT UNDERTAKEN:**

Organization : Bharti AXA Life Insurance Company Ltd.

Project Title : Recruiting Life Advisors

Brief : Identify individuals who are willing to solicit insurance business as a Life Advisors of Company

and assisting and coordinating with the agency development manager for licensing and coding

of the individual.

**Assignments / Projects Undertaken:**

* Group Assignment : Company Analysis

Company : Reliance Communication

Detail : Worked on Finance and Marketing part Company

* Group Assignment : Marketing Management

Company : MRF Tyres and KFC

Detail : Distribution Channel and FAB Analysis

* Group Assignment : E3 Analysis (As a part of Business Ethics & Governance Subject)

Brief : Identifying the hard and soft infrastructure and various problems prevailing in the village in Semester III of PGPM 2014-15

**Extra Curricular:**

* Visited Macons as a part of industrial visit in Semester 3rd of PGPM program in 2014.
* Coordinated the event "Decoding the Budget" organized by IBS Ahmedabad (July 2014).
* Coordinated the Annual function (Scintilla) organized by IBS Ahmedabad (December 2013).
* Coordinated the event " Shri N.J. Yashaswi Memorial lecture at AMA organized by IBS Ahmedabad (October 2013).
* Visited Coca-Cola as a part of industrial visit in Semester 1st of PGPM program in 2013.
* Participated in Abu Leadership Camp in PGPM September 2013.
* Sports Captain of Kendriya Vidyalaya No.1 AirForce Jodhpur (2009-2010).

**Personal Information**

Father’s Name : Shree Gopal Sharma

Permanent Address : 69 Central School Scheme, Airforce Ratanada, Jodhpur (Rajasthan)

Language Proficiency : English, Hindi, Rajasthani.

Computer Proficiency : MS Office

Interests/Hobbies : Sports, Music, Movies

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